



The Corporation of

THE TOWNSHIP OF MELANCTHON

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MEMORANDUM

TO: Mayor White and Members of Council

FROM: Kaitlin Dinnick, Deputy Clerk/ Planning Coordinator

SUBJECT: Staff Recommendation for Tender 01-2025

DATE: July 7th, 2025

The purpose of this report is to provide a recommendation for the award of Tender 01-2025 based on a thorough review of the submitted bids and the evaluation criteria established in the tender document.

The Township received four (4) bids for Tender 01-2025 from; IPAC Paving Inc, E.C. King Contracting, GIP Paving Inc and Cox Construction Limited.

While price is a key component of the evaluation, the Township also considers the following qualitative factors when awarding tenders:

- Previous experience working with the Township
- Track record and performance on past projects
- Proximity and presence in the local area
- Knowledge of site-specific conditions
- Overall value to the Township

Based on a review of the submitted bids and the evaluation criteria, it is recommended that the tender be awarded to **Cox Construction Limited**, the second-lowest bidder. While their bid was slightly higher than the lowest submission, the following factors support this recommendation:

- **Proven Track Record:** Cox Construction Limited has successfully completed several projects for the Township in the past and has consistently delivered high-quality work on time and within budget.
- **Local Experience:** The company has a strong presence in the area and is currently working on, or has recently completed, similar paving projects in

nearby municipalities.

- **Familiarity with Site Conditions:** Their experience in the area gives them a practical understanding of the local road network and soil/geotechnical conditions, which is beneficial to project delivery and reduces risk of delays or unforeseen complications.
- **Positive Past Experience:** Township staff have found Cox Construction Limited to be professional, responsive, and efficient, with a history of excellent communication and cooperation throughout project delivery.

Given the combination of price competitiveness, local experience, and a solid history of positive project outcomes with the Township and neighbouring communities, it is recommended that **Cox Construction Limited** be awarded the contract for Tender 01-2025 at a price of **\$694,714.24** inclusive of HST.

TOWNSHIP OF MELANCTHON - UNOFFICIAL RESULTS FOR TENDER 01-2025													
TENDER COMPANY	Traffic Control	Pulverize & Grade Existing Granular	Fine Grade for Paving	Supply and place 70mm of HL4	Pave back 20m North and South at the 4 th Line SW Intersection	Cold Plane Tie Ends	Supply, place and compact a minimum of 70mm appropriate A Gravel to Shoulders	Ditching	3 Culvert Replacements	SUB-TOTAL	HST	TENDER TOTAL	NOTES
IPAC Paving Inc	\$6,972.00	\$50,120.00	\$6,670.00	\$406,945.00	\$3,000.00	\$6,787.20	\$19,053.00	\$41,600.00	\$42,199.26	\$583,346.46	\$75,835.04	\$659,181.50	
E.C. King Contracting	\$6,200.00	\$25,200.00	\$20,700.00	\$473,340.00	\$12,800.00	\$4,200.00	\$29,880.00	\$26,000.00	\$26,400.00	\$624,720.00	\$81,213.60	\$705,933.60	
GIP Paving Inc	\$56,211.75	\$28,560.00	\$20,100.35	\$391,020.00	\$3,193.18	\$3,149.76	\$28,107.00	\$61,840.00	\$29,526.39	\$621,708.43	\$80,822.10	\$702,530.53	
Cox Construction	\$28,634.70	\$46,760.00	\$3,633.82	\$390,383.00	\$6,952.52	\$3,458.16	\$22,626.00	\$69,000.00	\$43,343.16	\$614,791.36	\$79,922.88	\$694,714.24	